

CONVENIENT STRATEGIES FORECOURT

PROMOTE AT THE PUMP

Your forecourt area offers a great opportunity to provide convenient and essential items for your customers. Merchandise displays with items like water softener salt, windshield wiper fluid, and animal feed. This automatically brings your customer inside to pay, when many would normally pay for gas at the pump and be on their way. View the following recommendations below and learn tips and tricks to make the best of your forecourt space!













Create a Cluster of Displays

Place multiple displays of different sizes to create a focal point right by the pump. Merchandise these clusters with essential auto needs like anti-freeze and windshield wiper fluid. These focal displays are sure to catch the eye of your customer.

Give Product a Brand

Use easy-to-read signage to give your product a boost in curb appeal. Successfully do this by listing prices and labeling product. Create unique branding by incorporating striking graphics.



Repeat After Me

Place a display at every pump to provide tailored convenience for every customer that drives up to your station. By using the same display configuration at each pump, you'll create organized focal points that attract drivers on the main road.